

Lost Revenue Cover

If the offtaker defaults or walks, the bond pays the revenue shortfall for up to 30 days.

Offtake credit can break financing.

Lenders financing AI hardware underwrite against multi-year offtake contracts. The end offtake customer rents the hardware for 2-3 years, funding the borrower's loan payments.

But startup offtakers can run out of cash, stop paying, or walk due to SLA breaches. The offtake stops, but the amortization schedule doesn't.

Cover lost revenue with a bond.

A surety bond that pays missed offtake revenue.

- After a grace period, it pays a portion of the daily revenue shortfall against the offtake rate, for up to 30 days.
- It extends the DSRA and buys time for the borrower to cure, collect, or re-contract.
- **Cost is 100-400 bps**, paid monthly alongside loan repayments. Typically passed on to the borrower and included in the term sheet.

We have skin in the game and we'll work to control losses: we'll help pre-register the borrower for spot markets at signing, and we'll help find replacement offtake during any event.

FAQ

Who do you serve?

Private credit and equipment finance.

What's your role?

It's our program, our bond form, our pricing. Our investment-grade capacity partners carry the risk.

What triggers the bond?

The offtaker stops paying or walks.

When would you get \$0 back?

Non-cooperation with remarketing, market crashes, fraud, war, and sanctions.

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rated insurers
(A.M. Best)

600,000+
secondary-market
data points



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